

ASBO International FY21 Approved Budget

Total Revenue	\$5,033,216	\$4,774,535	\$258,681
Total Expense	\$5,614,372	\$5,703,236	(\$88,864)
	(\$581,156)	(\$928,701)	\$347,545
	FY2021 Budget	FY20 Budget	Variance FY20 vs FY21
Revenue	\$5,033,216	\$4,774,535	\$258,681
6000 - General Administration Revenue	\$1,442,128	\$1,233,125	\$209,003
7000 - Member Services & Programs Revenue	\$2,073,202	\$2,078,130	(\$4,928)
8000 - Conferences & Exhibits Revenue	\$1,517,886	\$1,463,280	\$54,606
Expenses	\$5,614,372	\$5,703,236	(\$88,864)
1000 - Member Services & Programs Expenses	\$832,713	\$737,631	\$95,082
2000 - Finance & Administration Expenses	\$2,957,440	\$3,005,776	(\$48,336)
3000 - Governance, International, Affiliate Relations Expenses	\$187,496	\$251,158	(\$63,662)
4000 - Communication, Marketing, Promotional & Advertising Activities Expenses	\$421,253	\$503,240	(\$81,987)
5000 - Conferences & Exhibits Expenses	\$1,215,470	\$1,205,431	\$10,039