

***ASBO International FY20 Approved Budget***

| Revenue  |             |
|--|-------------|
| 6000 - General Administration Revenue  | \$2,161,826 |
| 7000 - Member Services & Programs Revenue                                      | \$2,078,130 |
| 8000 - Conferences & Exhibits Revenue  | \$1,463,280 |
| FY2020 Total Revenue   | \$5,703,236 |
| Expenses   |             |
| 1000 - Member Services & Programs Expenses                                     | \$737,631   |
| 2000 - Finance & Administration Expenses                                       | \$3,005,776 |
| 3000 - Governance, International, Affiliate Relations Expenses                 | \$251,158   |
| 4000 - Communication, Marketing, Promotional & Advertising Activities Expenses | \$503,240   |
| 5000 - Conferences & Exhibits Expenses   | \$1,205,431 |
| FY2020 Total Expenses  | \$5,703,236 |