VIRTUAL CONFERENCE **PROGRAM BOOK** 

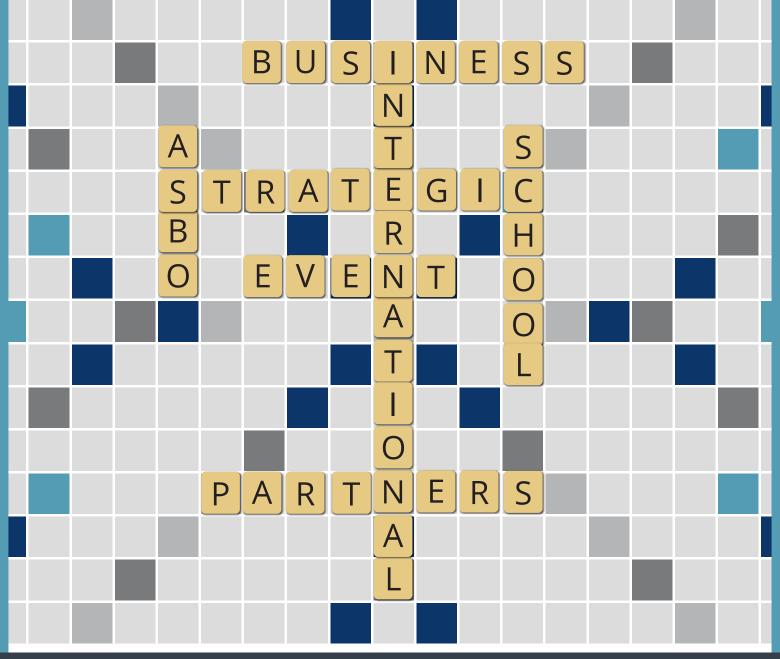
**envision** 

2020

September 30-October 2

# WE'RE ALL CONNECTED IN SUPPORTING EDUCATION

ASBO International's Corporate Partners are here for you today, tomorrow, and far into the future as school districts recover and return to normalcy in the aftermath of COVID-19.



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## Welcome to Envision 2020, ASBO International's First Virtual Conference!

While this year's learning and networking experience will be a little different than many of us are used to, the core components will be the same. By the end of the conference, you will have new ideas that can help improve the way your school district serves students. During the conference, you will have access to Live Learn presentations, On-Demand sessions, the inspiring general session, invaluable Roundtable discussions, Micro Courses, a virtual Exhibits Marketplace with product videos, and education sessions loaded with helpful takeaways. Not only will you leave with plenty of useful ideas to bring back to your team and concrete action items that will make your school system stronger, you'll also gain something on a more personal level: the knowledge that you are not alone. You are part of a movement of individuals who are working together to make a difference for students.

Sincerely,

lavé Her

Claire Hertz, CSBA, SFO President, ASBO International Deputy Superintendent of Business and Operations Portland Public Schools Portland, Oregon



David J. Lewis Executive Director, ASBO International Ashburn, VA



EDUCATION





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#### HEALTHIER AND SAFER SCHOOLS

Help reduce the spread of germs in your school with personal protective equipment (PPE) such as clear desktop divider shields and more.

#### MODERN LEARNING ENVIRONMENTS

We'll partner with your school to help you develop innovation learning areas for practicing creativity, collaboration, critical thinking and communication.

#### **CUSTOMIZED MATERIALS**

Create custom curriculums that work for you, and we'll deliver them wherever you need them — from central warehouses to specific school locations.

#### JOIN US FOR OUR LIVE LESSON SESSION

**What:** Technology to the Rescue: Revamping Business Office Routines in a COVID-19 World

When: Thursday, October 1, 3:30 p.m.-4:30 p.m. EST

Where: Online virtual event

CLICK HERE TO LEARN MORE.

Valid at business officedepot.com or by phone at 888.2.OFFICE and fax at 888.813.7272 only. Office Depot updates pricing, product and service assortment on a regular basis as a result of a variety of factors, including, but not limited to, market and competitive forces, and reserves the right to change pricing and product assortment at any time without notice. Offers are non-transferable. Office Depot reserves the right to limit quantities sold to each customer. We are not responsible for errors.





	Tuesday, September 29	12:00 am – 11:59 pm	Micro Courses and On-Demand Sessions Available on ASBO Learn	_	10:30 a 11:00 a 11:25 a 11:30 a
				<del></del>	12:30 p
	Wednesday, September 30	11:00 am - 12:30 pm	Conference Kickoff and Keynote Address, Michele Norris	ber	1:00 pr
		12:30 pm - 1:00 pm	Break	cto	2:00 pr
		1:00 pm - 2:00 pm	Live Learns	0 %	2:15 pr
		2:00 pm - 2:15 pm	Break	day	2:45 pr
		2:15 pm - 2:45 pm	Solutions Circuit	Thursday, October	2:50 pr
		2:45 pm - 2:50 pm	Break	<b>⊢</b>	3:20 pr
		2:50 pm - 3:50 pm	Live Learns		3:30 pr
		3:50 pm - 4:00 pm	Break		4:30 pr
		4:00 pm - 4:30 pm	Solutions Circuit		4:45 pr
		4:30 pm - 4:45 pm	Break		
		4:45 pm - 5:30 pm	Roundtables		10:30 a
•					10.50 d

The Exhibits Marketplace is open 24-hours a day throughout the duration of the conference. During live hours you can chat directly with company representatives.

11

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For the latest schedule please visit **asbointl.org/Envision** or the mobile app.

	10:30 am - 11:00 am	System Re-Set (Menta
	11:00 am - 11:25 am	Break
	11:25 am - 11:30 am	Day 2 Live Kickoff
	11:30 am - 12:30 pm	Live Learns
←	12:30 pm - 1:00 pm	Break
ber	1:00 pm - 2:00 pm	Live Learns
cto	2:00 pm - 2:15 pm	Break
Ŏ	2:15 pm - 2:45 pm	Solutions Circuit
day	2:45 pm - 2:50 pm	Break
Thursday, October 1	2:50 pm - 3:20 pm	Solutions Circuit
F	3:20 pm - 3:30 pm	Break
	3:30 pm - 4:30 pm	Live Learns
	4:30 pm - 4:45 pm	Break
	4:45 pm - 5:30 pm	Roundtables
	10:30 am - 11:00 am	Tune In and Tune Up
	11:00 am - 11:25 am	Break
er 2	11:25 am - 11:30 am	Day 3 Live Kickoff
ctober 2	11:30 am - 12:30 pm	Live Learns
00	12:30 pm - 1:00 pm	Break
Friday, O	1:00 pm - 2:00 pm	Live Learns
Fric	2:00 pm - 2:15 pm	Break
	2:15 pm - 3:15 pm	Live Learns
	3:15 pm - 4:15 pm	<b>Closing Celebration</b>

DULE AT A GLANC

All times listed in Eastern time.



#### al Centering)

(Mindful Movement)

# MAKE THE MOST OF THIS



#### GENERAL TIPS

- Block out your calendar as you would if you were out of the office.
- Customize your learning space by selecting a virtual background — create your own or choose from one of our Envision 2020 special backgrounds!



#### ATTENDEE SERVICE CENTER

The Attendee Service Center is your key to accessing sessions, claiming credits for attending, and exploring the Exhibits Marketplace. Log into the Attendee Service Center using your <u>login</u> and <u>password</u> that was shared in your welcome email.



#### EXHIBITS MARKETPLACE

Log into the Attendee Service Center to:

- Access the Exhibits Marketplace before, during, and after the conference.
- Chat via text with exhibitors in real time during office hours.
- Search for exhibitors based on products and services.
- Visit exhibitors to earn game points for a chance to win prizes, such as an Amazon gift card or future conference registration! Details in the app.

#### **Closing Celebration**

Friday at 3:15 pm Eastern Time. The Second City comedy group is leading an interactive show just for school business professionals. Finish out the conference and your work week with a few laughs among friends!

**ASBO Learn:** Access on-demand content through October 2, 2021. <u>LEARN MORE HERE.</u>



#### SELF-CARE, RELAXATION, AND MINDFUL MOVEMENT

School business professionals wear many hats in the course of a day, a week, and a school year, often transitioning from finding solutions in one arena to another without pause. Whatever your schedule or fitness level, adding simple techniques to your "selfcare toolkit" can help you regulate your nervous system, maintain or increase physical mobility, and manage your responses to stressful situations.

- Session #1: System Re-Set (Mental Centering)
- Session #2: Tune In and Tune Up (Mindful Movement)

Thank you Event Partners for sponsoring these sessions.



#### **MOBILE APP**

Expand your networking opportunities during the conference with the ASBO International app. Connect with attendees, create your personal itinerary, and search for sessions and slides. Search ASBO International in the Apple App Store or Google Play to download the app.



#### SOLUTIONS CIRCUIT

Visit with corporate partners to learn more about their products and services.

All registered attendees who participate in one of the Solutions Circuit sessions will receive a \$5 Starbucks e-gift card (1 per person). In addition, for every Solutions Circuit session you attend, you'll receive an entry for one of two grand prize drawings for a \$100 gift card to Amazon (up to 4 chances per person).

## **Benefits strategies for unusual times**

Schools and other educational organizations face difficult challenges in ordinary times. These days, the challenges are even greater. Our expert advisors, virtual enrollment support, administration technology and robust product portfolio help simplify benefits enrollment and administration, giving you one less challenge to face. In unusual times, there's Aflac.

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## EDUCATION INF

## **SESSION TYPES**

Follow this description reference guide as you plan your virtual agenda. For an even smoother scheduling process, download the Envision 2020 conference app and plan your agenda on the go.

Live Learns: These featured sessions are presented live in one-hour slots with interactive elements such as Q & A opportunities, in-session knowledge checks, and eligibility for SFO contact hours and CPE credits.

Micro Courses: New! These 10- to 15-minute mini sessions provide incremental concepts and knowledge checks via the new ASBO Learn portal. Eligible for SFO contact hours and CPE credits.

Roundtables: Come prepared with questions, share answers, and engage in open discussion with your peers in a moderated video chat.

**On-Demand Sessions:** Learn from peer experts on your own time. Access these sessions anytime on ASBO Learn, up to 90 days after the conference. Eligible for SFO contact hours.

Solutions Circuit: Solutions Circuit sessions provide quality facetime with industry suppliers who are ready to share solutions and answer your specific questions in 30-minute group meetings.

## SFO AND CPE CREDITS

#### **Earning SFO® Contact Hours and CPE Credits**

During Live Learns, enter your full name, attend the session for at least 50 minutes, and answer 3 of the 5 polling questions to qualify for CPE credits. We ask that you also complete the online session evaluations that are available in the Attendee Service Center. Attendees will have the option to download, email, or print their certificates after attendance is verified.

SFO contact hours and CPE credits for Micro Courses and On-Demand Sessions will be accounted for in ASBO Learn. Credits earned through the Live Learns will be transferred to your ASBO Learn transcript several weeks after the conference.



SFOS: Remember, contact hours must also be entered for recertification into your online SFO Access (Prolydian) account, under Applications / SFO Recertification Application.

Earn CPE credits in fields of study including Personal Development, Finance, Information Technology, Accounting (Governmental), Business Management & Organization, Production, Personnel/HR, Business Law, and Accounting. View all fields of study here.

All ASBO Envision 2020 educational programming is offered at a basic program level and requires no program prerequisites or advance preparation.



The Association of School Business Officials International is registered with the National Association of State Boards of Accountancy (NASBA) as a sponsor of continuing professional education on the National Registry of CPE Sponsors. State boards of accountancy have final authority on the acceptance of individual courses for CPE credit. Complaints regarding registered sponsors may be submitted to the National Registry of CPE Sponsors through its website: www.nasbaregistry.org.

The instructional delivery method for all workshops, seminars, discussion groups, and deep dives is group live.



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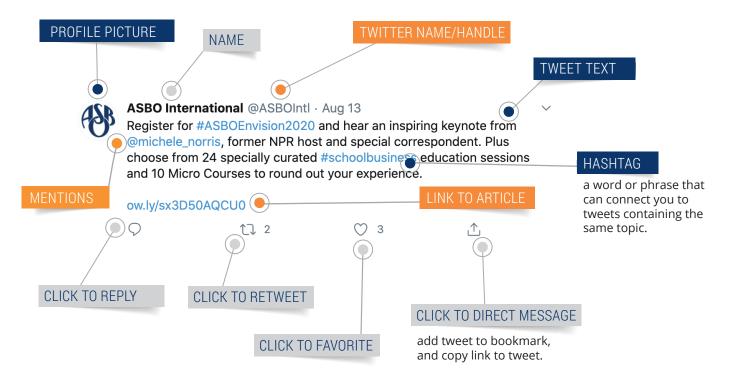
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Use Twitter to connect with your colleagues and your community. Share successes, ask questions, and provide advice. Here are some tips to help you get started!



- A tweet can be 280 characters MAX.
- If you only use 200–240 it allows your tweet to be retweeted with comments.
- When you mention another Twitter user in your tweet make sure you use @ and their twitter handle so they are notified of the mention.
- If you begin a tweet with a mention, place a period "." before the "@" to broaden the reach of your tweet. *Example:* .@asbointl enjoyed the live learns during #ASBOEnvision2020.
- Use hashtags to maximize the number of people who see your tweet. Hashtags also help you find and follow others with the same interest! For a full list of related hashtags click here!

#ASBOEnvision2020 #schoolbusiness #schoolfinance #edfinance #EdFinChat #ASBOMember

Here are a few presenters to tag in your posts. Find others using #ASBOEnvision2020!

@Michele\_Norris
@MatthewMLentz
@TogaFinance

@Noellerson @ISBLTraining @DrMimiMom

@johnWhutch @jnovak\_julie @sutterb @MargueriteRoza @joshpeachspeaks @ASBOUSA @slharkin

Keep tweeting even after the conference is over. Stay engaged to build an ongoing relationship. Follow those who add value to the conversation and those that you want to follow you.

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Your employees are cramming for retirement. But they're struggling to understand how to fill benefit gaps, plus handle copays, deductibles, COBRA, and more.





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#### AMBA CAN HELP

We've aced benefits, providing them to over 60 associations nationwide, for 40 years, including active workers, retired teachers, state employees, and more. AMBA is ready to help school business officials like you fill gaps in coverage as employees approach retirement.

#### To learn about easy-to-implement retirement packages, contact:

**Omarr Guerrero VP** Member Experience omarr.guerrero@amba.info 512-934-4675

## **Excelling in** the Strangest **School Year Yet**

#### DON'T MISS

"Schools Open (Maybe): Facilities and **Dining Considerations for Reopening** and Potential Reclosing"

Wednesday, September 30, 4pm-4:30pm Thursday, October 1, 2:50pm-3:20pm

But first, your guide to a safe reopening and sustainable management.

CLICK HERE







We know that this is an unprecedented time for schools, and your role as school business officials has quickly expanded to cover many new responsibilities. Security Benefit has been a provider of retirement plans to schools for over 50 years. We recognize that you will need all the resources possible to get through the upcoming months. We want to be there to help you move forward.

As an ASBO partner, we want you to know that we are available as your resource partner. We have a dedicated team to support you on topics such as the CARES Act and SECURE Act. In addition, we have a team with an extensive background on retirement plan types such as special pay plans and other options for schools. Contact us today for more information on how we can help.

#### **Don Wiley**

National Director Eastern Division 609.306.0817 Don.Wiley@SecurityBenefit.com

#### Brianne Johnson

Regional Director, Affiliated Relationships Western Division 785.230.7017 Brianne.Johnson@SecurityBenefit.com

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# KEYNOTE SPEAKER

WEDNESDAY, SEPTEMBER 30





#### **MICHELE NORRIS**

Former NPR Host and Special Correspondent, Founding Director of "The Race Card Project", and *Washington Post* Opinions Contributor

An award-winning journalist and one

of the most-recognized voices in radio, Michele Norris engages audiences in candid discussion about race, culture, and communication in America.

From the radio airwaves of NPR and primetime television to leading news publications such as *The Washington Post*, Norris is one of the most-trusted voices in American journalism. On stage, she inspires open and honest dialogue, with memorable stories and fascinating perspectives drawn from her personal journey, investigative research, and interviews with world leaders, Nobel laureates, and influential newsmakers.

For a decade, as host of National Public Radio's longest-running program, *All Things Considered*, she captivated audiences nationwide while earning some of journalism's highest honors. As a *Washington Post* Opinions contributor, Norris sparks important dialogue on current events, social issues, and the power to make change as she breaks down commonly held beliefs and attitudes on race, diversity, and bias. She makes complex and taboo issues remarkably accessible. Her audiences walk away empowered to stimulate discussion around challenging topics within their communities.

Norris' efforts to promote conversation about race throughout her accomplished career resulted in her critically acclaimed book, *The Grace of Silence: A Memoir*. She received accolades for a Peabody Award-winning initiative, "The Race Card Project," which fosters conversation among individuals about their differences. Norris is also the director of "The Bridge" the Aspen Institute's program on race, cultural identity, and inclusion—which addresses some of America's most complex issues by encouraging people to explore and engage with differing perspectives.

Proud Sponsor: Security Benefit

#### Connect with ASBO International Corporate Partners who are ready to share solutions and answer

your specific questions in 30-minute group meetings.

Attendees who opt in during any Solutions Circuit session will receive a \$5 Starbucks gift card! (Gift cards are limited to one per attendee.) Every time you attend. You will be entered into a drawing to win a \$100 Amazon gift card (up to 4 entries/person).

#### Wednesday, September 30

#### 2:15 pm - 2:45 pm American Fidelity Assurance Company: CORONA, CARES and Cafeteria Plans (S125 Plans) SC01 Equitable: Women and Money: Taking Control of Your Financial Future SC02 SC03 The Horace Mann Companies: Student Loan Solutions: Unique Strategies Available to Reduce the Burden of Student Loan Debt SC04 Ricoh USA, Inc.: Improving Student Engagement (In Virtual and Hybrid Classrooms) SC05 U.S. Retirement & Benefits Partners: 403(b)/457(b) TPAs: The Cost Savings & Benefits to Districts 4:00 pm - 4:30 pm Security Benefit: 'Special Pay' and Matching 403(b) Plans, a Win-Win for Everyone SC07 Aflac: Benefits Strategies to Help Move Educational Organizations Through and Beyond the Pandemic SC08 AIG Retirement Services: An Insider's View on K-12 Retirement Plan Consortiums SC09 SC10 Association Member Benefits Advisors (AMBA): Benefits Gaps Exist as Your Employees Transition into New Life Stages Aramark: Schools Open (Maybe): Facilities and Dining Considerations for Reopening and Potential SC11 Reclosing Tyler Technologies, LLC: Budget Uncertainty: Agile K-12 Planning During Crisis SC12

#### Thursday, October 1

#### 2:15 pm - 2:45 pm

SC13	<b>Aflac:</b> Benefits Strategies to Help Move Education Pandemic	
SC14	AIG Retirement Services: The Student Loan Cr Employers	
SC15	American Fidelity Assurance Company: CORC	
SC16	<b>Equitable:</b> Improving Schools, Health & Wellnes Engaged Workforce.	
SC17	<b>Security Benefit:</b> Improving Retirement Saving (A comprehensive survey of public education 40 Deferred Savings Association	
2:50 pm - 3:20 pm		
SC19	<b>Aramark:</b> Schools Open (Maybe): Facilities and Potential Reclosing	
SC20	<b>The Horace Mann Companies:</b> Student Loan S Reduce the Burden of Student Loan Debt	
SC21	<b>Ricoh USA, Inc.:</b> Information Mobility and the D	
SC22	Tyler Technologies, LLC: Understanding and P	
SC23	U.S. Retirements & Benefits Partners: Reducin	

- SC24 Transition into New Life Stages.



ional Organizations Through and Beyond the

rises Is a Challenge and an Opportunity for

ONA, CARES, and Cafeteria Plans (S125 Plans)

ess Programs — Maintaining a Healthy &

s for America's Public Educators 03(b) Retirement Plans) National Tax

Dining Considerations for Reopening and

Solutions: Unique Strategies Available to

**Digital Transformation** 

Protecting Against Your Cybersecurity Risks

U.S. Retirements & Benefits Partners: Reducing Your Benefits Compliance & Administration Costs: ACA, FMLA, COBRA, and Benefits Administration

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# **STUDENT LOAN DEBT**

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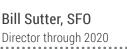
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Assistant Superintendent White Bear Area Schools White Bear Lake, Minnesota

#### 0 0

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**Keith Pierce** New Brunswick ASBO





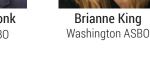
Ohio ASBO











Sandy Halliwell









Burke Jolley Utah ASBO









Denise Williams











Sheryle Coaker Mississippi ASBO

Paul Ilchena Manitoba ASBO



Jeff LaPorta







Stephen Martin New Hampshire ASBO





John Ritchotte Rhode Island ASBO



MaryAnne Durski Tennessee ASBO

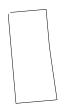




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Roger Adair Oklahoma ASBO



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# YOU ASKED. WE ANSWERED!

## MBA and Pathway to the MBA Answers Revealed



We asked you to share your budget development, Meritorious Budget Award (MBA), and Pathway to the MBA questions.



Then, we asked one of our long-time reviewers for the answers!

#### Q: HOW DOES APPLYING FOR THE MBA (OR PATHWAY) ACTUALLY IMPROVE MY BUDGET?

**Reviewer:** There is an increased emphasis on transparency with our schools' parents, staff, and community. The MBA program allows you the opportunity to provide your community with the full picture of your budget, the factors and process used to build your budget, the district's goals and objectives, and comparable data from prior years and projected years. The reviewer comments give you the opportunity to further explain sections within your budget in a more meaningful, easy-to-understand format.

#### Q: WHAT ADVICE WOULD YOU GIVE SOMEONE WHO IS CONSIDERING APPLYING?

**Reviewer:** Consider building an MBA committee within your district. The MBA includes information beyond just the numbers, so it is important to have team members who can help you gather information such as enrollment, student achievement, tax rates, assessments, etc. Consider including a team member who has no school finance expertise. This person will be a great sounding board to ensure you are clearly explaining the elements of your budget in an easy-to-understand format. The person's role will be to build your glossary of terms!

#### Q: WHO SHOULD CONSIDER APPLYING FOR THE PATHWAY TO THE MBA?

**Reviewer:** If this is the district's first time applying, the Pathway to the MBA is a great place to start. Districts submit a cover letter, the MBA Criteria Checklist, the Executive Summary and one other budget section. The next year, they can submit the Executive Summary and a different section, or submit for the full MBA.





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American Fidelity internal post-enrollment survey data accessed July 2020, data from July 2019 to June 2020

## PINNACLE ALLIARDS

School business officials in all fields come up with creative ideas to improve their school districts, and the Pinnacle Awards celebrate these forward-thinking leaders. This year's recipients are innovators who have solved district challenges with ingenuity and resourcefulness.



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JIMMY HAY Director of Finance Paola Unified School District 368 Paola, Kansas



PINNACLE OF ACHIEVEMENT AWARD

JIM ANDERSON Chief Financial Officer Anchorage School District Anchorage, Alaska



PINNACLE OF ACHIEVEMENT AWARD KEVIN HEGARTY Chief Financial Officer Laveen Elementary School District Laveen, Arizona



PINNACLE OF ACHIEVEMENT AWARD RYAN PENDLETON Chief Financial Officer/Treasurer Akron Public Schools Akron, Ohio

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Mike Vigil II, MBA, CGFM, SFO





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